# Biopharma Partnership Solutions

Shaping the forefront of cancer care together.

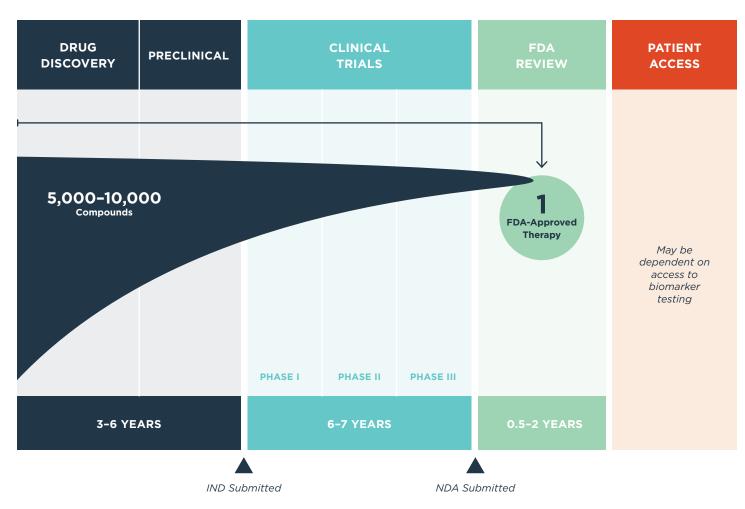




Foundation Medicine is Your **Essential Partner** Across the **Global Therapy Development Lifecycle** 

Traditional therapy discovery and development is long, slow, and costly—but studies have shown that **biomarkers can significantly reduce cost and accelerate the approval process**.<sup>1</sup>

The process can require **10+ years** and **over \$2B** from discovery to approval<sup>2</sup>



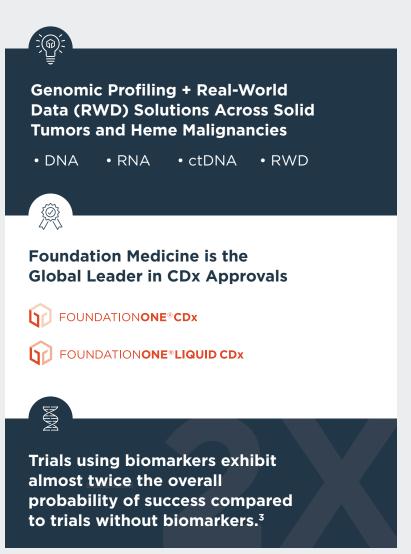
Adapted from Figure 1 in Kloda, J. "FDA's Expedited Review Process: The Need for Speed." 2015. https://www.appliedclinicaltrialsonline.com/view/fda-s-expedited-review-process-need-speed



Our **comprehensive portfolio of tests** and **data solutions** can help
your global therapy development

programs reach patients faster

with fewer costs.



 Gromova M, Vaggelas A, Dallmann G, Seimetz D. Biomarkers: Opportunities and Challenges for Drug Development in the Current Regulatory Landscape. Biomark Insights. 2020 Dec 8;15:1177271920974652. doi: 10.1177/117721920974652. PMID: 33343195; PMCID: PMC7727038
 Research and Development in the Pharmaceutical Industry. Congressional Budget Office. April 2021. https://www.cbo.gov/publication/57126

3. Wong CH, Siah KW, Lo AW. Estimation of clinical trial success rates and related parameters. Biostatistics. 2019 Apr 1;20(2):273-286. doi:

10.1093/biostatistics/kxx069. Erratum in: Biostatistics. 2019 Apr 1;20(2):366. PMID: 29394327; PMCID: PMC6409418.

## Genomic Profiling and Real-World Data

## for **Discovery** and **Clinical Trials**

#### SOLID TUMORS + X HEME MALIGNANCIES **GENOMIC PROFILING ctDNA MONITORING** Discover new biomarkers or enroll your clinical trials with our comprehensive dose activity with ctDNA monitoring to portfolio of clinical trial assays. complement standard imaging. DNA RNA ctDNA IHC **TISSUE-NAÏVE** TISSUE-INFORMED Detect common and CLINICAL TRIAL ASSAY BASED ON FOUNDATION**ONE®MONITOR** FOUNDATIONONE® TRACKER complex biomarkers across owered 🚼 natera 300+ genes, including genomic signatures like Personalized tracking Monitor individual TMB or HRD of 2-16 variants identified variants and Include PD-L1 for TMB = Tumor Mutational Burden HRD = Homologous Recombination Deficiency from a baseline tissue quantify ctDNA immunotherapy CGP test<sup>1</sup> programs AGCATA **REAL-WORLD DATA SOLUTIONS** Inform clinical trial design and accelerate enrollment with our trial services and data solutions. Comprehensive Clinico-Genomic Database (CGDB) TrialBoost™ **Genomic Profiles** Use existing data from Get answers to your questions clinical reports for with a data subscription or for CGDB fast, efficient patient individual projects through our enrollment CGDB Analytical Services model **FOUNDATIONREACH™** 📕 flatiron Weekly alerts on biomarker-Data with Scale + positive patients to enable **Completeness:** Electronic focused outreach for Every sample tested **Health Records** with CGP potential trial enrollment 1. For Investigational Use Only. The performance characteristics of this product have not been established. 2. For Research Use Only. Not for use in diagnostic procedures.

3. Tumor fraction is reported as a laboratory professional service which has not been reviewed or approved by the FDA

Gain insights on treatment response and

# Tumor Fraction (TF)<sup>2,3</sup>

#### **CDx Approvals Across Solid Tumors:**

- Pan-Tumor
- Non-Small Cell Lung
- Breast
- Colorectal
- Prostate
- Ovarian
- Cholangiocarcinoma
- Melanoma

## Global Leader in CDx Approvals

#### APPROVED CDx TESTS FOR TISSUE OR LIQUID BIOPSY IN USA AND JAPAN\*

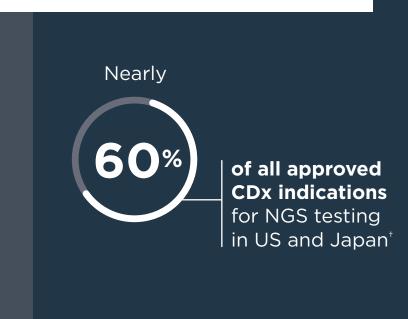
FOUNDATIONONE\*LIQUID CD liquid CDx FOR SOLID TUMORS FDA-APPROVE BLOOD Specimen Collection Kit



\* Test names in Japan are FoundationOne\*CDx Cancer Genomic Profile and FoundationOne\*Liquid CDx Cancer Genomic Profile



### Why start from scratch? Our established platforms with existing approvals can make your **path to approval faster** compared to a new submission.



## Our **Regulatory Experience** Can Support

## You in Additional Areas of Therapy Development

As the only company with an FDA-approved portfolio of tissue and blood-based CGP tests, we have experience to support submissions with new broad NGS platfroms.

#### HEME MALIGNANCIES

RARE FUSIONS

CLINICAL TRIAL ASSAY BASED ON **FOUNDATIONONE®HEME** 

CLINICAL TRIAL ASSAY BASED ON **FOUNDATIONONE<sup>®</sup>RNA** 



## CGDB powered CDx: our newest RWD solution

can **supplement** your **regulatory submission**.

#### CLINICO-GENOMIC

**REAL-WORLD DATA** 

#### **GENOMIC DATA**

Reanalyzed CGP data using current analytical pipeline in the genomic platform in order to harmonize to the latest scientific understanding of cancer genomics.

#### **CLINICAL DATA**

Reanalyzed and abstracted additional covariates.

### REAL-WORLD

EVIDENCE STUDY

**RWE STUDY STATISTICAL ANALYSIS PLAN** 

**RWE STUDY EXECUTION** + RESULTS



**Regulatory service** to align with health authority and support your CDx strategy.

## **CLINICAL TRIALS** 850+ clinical

trials supported, including 350+ prospective studies

(IVDR)

EUROPE **CDx readiness planned** for in vitro diagnostics regulations

#### FOR MORE INFORMATION:





Send us an email

Visit our website

# FOUNDATIONREACH

Weekly alerts on biomarker-positive results to enable timely physician engagement after commercial launch of a new therapy





Foundation Medicine Lab



Advance your global trials and commercial launch plans with our global regulatory experience and commercial footprint and services.



CHINA New partnership to support **clinical trials** in China and use the data for **global** regulatory filings

JAPAN **Dedicated Chugai** team in country across functions

FoundationOne\*CDx

FoundationOne\*Liquid CDx







FoundationOne\*Heme

Look for your gene of interest



FoundationOne\*CDx and FoundationOne\*Liquid CDx are qualitative next-generation sequencing based *in vitro* diagnostic tests for advanced cancer patients with solid tumors and are for prescription use only. FoundationOne CDx utilizes FFPE tissue and analyzes 324 genes as well as genomic signatures. FoundationOne Liquid CDx analyzes 324 genes utilizing circulating cell-free DNA and is FDA-approved to report short variants in 311 genes. The tests are companion diagnostics to identify patients who may benefit from treatment with specific therapies in accordance with the therapeutic product labeling. Additional genomic findings may be reported and are not prescriptive or conclusive for labeled use of any specific therapeutic product. Use of the tests does not guarantee a patient will be matched to a treatment. A negative result does not rule out the presence of an alteration. Some patients may require a biopsy for testing with FoundationOne CDx when archival tissue is not available which may pose a risk. When considering eligibility for certain therapies for which FoundationOne Liquid CDx is a companion diagnostic, testing of plasma is only appropriate where tumor tissue is not available. Patients who are tested with FoundationOne Liquid CDx and are negative for other companion diagnostic mutations should be reflexed to tumor tissue testing and mutation status confirmed using an FDA-approved tumor tissue test, if feasible.

For the complete label, including companion diagnostic indications and important risk information, please visit www.F1CDxLabel.com and http://www.F1LCDxLabel.com.

FOUNDATION MEDICINE®

© 2023 Foundation Medicine, Inc. | Foundation Medicine\*, FoundationOne\*, and FoundationReach are registered trademarks of Foundation Medicine, Inc. | www.foundationmedicine.com | Tel. 888.988.3639 | Fax 617.418.2290 | GL-PF-2300003 V2.0